



**MINUTES OF MEETING  
OF  
EXECUTIVE COMMITTEE  
NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION, INC.**

Belmond, La Samanna

January 10-12, 2017

St. Martin

David A. Hardt  
Chairman

Traci M. Walker  
Secretary-Treasurer

Chairman Hardt called the meeting to order at 9:00 a.m. on January 10 by welcoming the members of the Committee. Hardt reviewed the meeting tasks, inquired about additional items for the agenda and discussed the conduct of the meeting. He reminded committee members about NECA's Conflict of Interest and Disclosure Policy. He reported on his activities on behalf of the association since the last meeting.

**ROLL CALL**

The roll call indicated the following Executive Committee members were present:

David A. Hardt, President, NECA, Chicago, Illinois  
Nicolaus Feldmann, Vice President District 1, NECA, Holtsville, New York  
Dan Walsh, Vice President District 2, NECA, Louisville, Kentucky  
David Long, Vice President District 3, Jacksonville, Florida  
Wes Anderson, Vice President District 4, NECA, Springfield, Illinois  
Doug Hague, Vice President District 5, NECA, Wichita, Kansas  
Gloria Ashford, Vice President District 6, Kirkland, Washington  
Skip Perley, Vice President District 7, NECA, Sioux City, Iowa  
Jim McDonald, Vice President District 8, NECA, Missoula, Montana  
Leonard Lynch, Vice President District 9, NECA, San Francisco, California  
Tom Halpin, Vice President District 10, Boston, Massachusetts  
Clayton Scharff, Vice President At Large, NECA, St. Louis, Missouri  
John M. Grau, Chief Executive Officer, NECA, Bethesda, Maryland  
Daniel G. Walter, Vice President & COO, NECA, Bethesda, Maryland  
Traci M. Walker, Secretary-Treasurer, NECA, Bethesda, Maryland  
Geary M. Higgins, Vice President Labor Relations, NECA, Bethesda, Maryland

**ACTION ON MINUTES OF PREVIOUS MEETINGS**

*Upon motion duly made and seconded, minutes were approved as submitted for the meeting in Boston, MA on October 5, 2016.*

**CONFIRMATION OF INTERIM ACTION**

The following actions were taken by mail ballot vote since the last meeting:

Approved a new International Chapter- Western Australia Chapter on October 26, 2016.

Approved Standing Committee appointments for 2017 made by President Hardt on December 2, 2016.

## **MEMBERSHIP AND FINANCIAL REPORT**

Secretary-Treasurer Walker reported on the 2016 financial highlights and statistics. Walker mentioned that the audit committee and investment committees met via conference call and referenced minutes that were included in the meeting materials.

Walker reported that three candidates have been submitted for Veteran Membership and meet the qualifications.

*Upon motion duly made and seconded, the request for three Veteran Memberships were approved, as follows:*

Curtis V. Reed ~ Henningsen-Reed Electric Inc. ~ requested by the Maryland Chapter

J. Bruce Fulgenzi ~ Doublejack Electric Company Inc. ~ requested by the Southeastern Michigan Chapter

Gene Heil ~ Heil Electric ~ requested by the Oregon-Columbia Chapter

## **REPORT OF THE PRESIDENT**

President Hardt reported on recent meetings and his plans for the year. Hardt discussed the NECA Vision 2020 Task Force, including plans for 2017.

## **REPORT OF THE CHIEF EXECUTIVE OFFICER**

CEO Grau discussed the state of the industry (including the impact of the election), reviewed NECA strategic initiatives and reported on administrative matters including the following:

ELECTRI Project Selection; Membership Issues; NEBF; Nashville Initiative; Small Business Legislative Council; ABA Automation World presentation; and Personnel Changes.

## **REPORT OF THE CHIEF OPERATING OFFICER**

COO Walter reported on operational matters including the following:

Construction Industry Alliance for Suicide Prevention; Education, including an update on the learning management system; Standards & Safety; Content & Communications; ELECTRICAL CONTRACTOR Magazine; Government Affairs; Business Development; Convention; Intellectual Property; and Member Relations.

## **REPORT OF VICE PRESIDENT, LABOR RELATIONS**

Vice President Higgins reported on recent activities in labor relations including the following:

Labor Relations Task Force; IBEW update; IBEW and other industry meetings; CLRC settlement trends; CIR Update; Family Medical Care Plan; Workforce Development & Recruiting; Labor Relations Conference; and The Electrical Training Alliance Update.

## **CONSIDERATION OF 2017 BUDGET**

The Association's Bylaws [11.2 (c) 2] require that the Chief Executive Officer submit a detailed budget of the financial operation of the Association to the Executive Committee at its first meeting each year. The Bylaws further require that the Executive Committee give detailed consideration to the proposed budget at that time.

CEO Grau presented a detailed budget report on all programs and activities of the Association, both as completed in 2016 and requested for 2017.

## **ESTABLISHMENT OF THE BUDGETS FOR 2017**

A thorough discussion was held on the NECA and NECAPAC budgets for the calendar year 2017, including the individual items within each function.

*Upon motions duly made and seconded, the NECA and NECAPAC budgets were approved.*

The ELECTRI International budget for the calendar year 2017 was reviewed~ this budget had been previously approved by the ELECTRI Board of Trustees.

**CONSIDERATION OF CONVENTION CITIES FOR 2023 AND 2024**

COO Walter proposed convention cities for the 2023 and 2024 conventions.

*Upon motions duly made and seconded, the Committee approved San Diego as the convention city for 2024.*

**REPORT ON GOALS OF OTHER COMMITTEES AND TASK FORCES**

**Standing Committees and Task Forces**

Report on the NECA Vision 2020 Task Force was presented, including plans to conduct an impact survey.

Recommendations from the Value of Membership Task Force were presented, including chapter board and chapter executive training as well as the Higher Logic online community.

**Districts and Vice President at Large**

Reports from each Vice President were presented.

**NEXT MEETING OF THE EXECUTIVE COMMITTEE**

The next regularly scheduled meeting of the Executive Committee will be at The Four Seasons in Jackson Hole, Wyoming on June 7 and 8, 2017.

**OTHER BUSINESS**

Walker provided a recap of all the motions approved at the meeting.

There being no further business to come before the Executive Committee, Chairman Hardt thanked the members for their presence and cooperation and adjourned the meeting at 2:45 pm on January 12. An Executive Session followed.



Traci M. Walker  
Secretary-Treasurer